

Support of Regional Economic Cooperation in Asia (SRECA)

Greater Tumen Initiative (GTI) Mongolian Stakeholders Online Meeting
Soft Project proposals by Mongolian FPs and GIZ SRECA Supports

06 October 2021, Mongolia



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Brief Introduction of GIZ Support of Regional Economic Cooperation in Asia (SRECA) Project



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Support of Regional Economic Cooperation in Asia (SRECA)

Overall Goal

- Economic cooperation and agricultural trade between selected neighbouring countries and China is strengthened

Focus Countries

- Mongolia, Cambodia, Lao PDR, Viet Nam

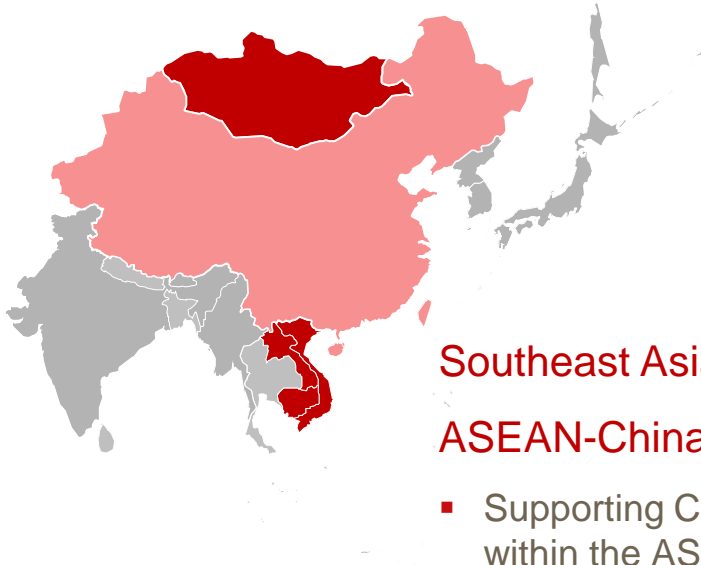
Commissioned by

- German Federal Ministry for Economic Cooperation and Development (BMZ)

Overall term

- 04/2019 – 12/2022

Regional Focus



Northeast Asia

Greater Tumen Initiative (GTI)

- Supporting Mongolian public and private actors within regional cooperation in GTI
- Cooperating with the GTI Secretariat as well as its Boards/Committees

Southeast Asia

ASEAN-China Cooperation

- Supporting Cambodia, Lao PDR and Viet Nam within the ASEAN-China Free Trade Area (ACFTA)
- Cooperating with respective public and private actors

Overview Mongolia Component

Rationale

- Foster regional economic cooperation and agricultural trade between Mongolia and China (incl. Chinese institutions as development partners)

Objectives

- Improving access to trade-related services for local SMEs in Mongolia especially including female entrepreneurs (e.g. export guidelines)
- Fostering regional knowledge exchange between the focus countries and/or with China (e.g. SPS) and public-private dialogue
- Piloting trilateral cooperation activities in the field of regional economic cooperation between China – Germany – Mongolia

Activities 2019-2022 Mongolia Component

1

Mongolia

- Compiling export guidelines with MNCCI, MoFALI, MCGA, etc.
- Capacity building and public-private dialogue trainings on agri-trade
- Engaging GTI Mongolian Stakeholders in regional cooperation process under the GTI
- Capacity building of GTI Mongolian Stakeholders in project proposal writing
- E-learning courses on export guidelines

2

Regional

- Capacity Building within GTI as well as with Chinese partners like ATPC
- Regional exchange among focus countries and/or China
- Studies and reports on market access for Mongolian businesses to China
- Initiating triangular cooperation between China-Germany-Mongolia



Soft project proposals by Mongolian Focal Points



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GTI Funding sources

- Member states
- GTI Special Account by Chinese Government
- Common Fund
- ROK-UNDP Trust Fund
- External sources (co-financing with international organisations, development banks, etc.)

Mongolian project proposals to GTI since 2018 and their current status

Project Name	Sector	Timeframe	Key Partners	Status	Proposed Party/Note
“Youth4Climate- Training&Network of Emerging Climate Leaders in GTI Region	Environment	2019- 2020	All members	To be further developed	By MET
A Regional Consultative Meeting To Promote Trade Facilitation Of Agricultural Products In The Greater Tumen Region	Agriculture	2019- 2020	Mongolia and other members	Not Approved	By MOFALI



Mongolian project proposals to GTI since 2018 and their current status

Project Name	Sector	Timeframe	Key Partners	Status	Proposed Party/Note
Promotion of SMEs' Production by Enhancing the Implementation of Inward and Outward Processing Procedures	Customs Sub Committee	2020-2021	ROK and other members	Approved by NCs and CC 2019	By Mongolian Customs General Administration postponed due to COVID-19
Capacity Building on Organic Agroindustry in Asia	Agriculture	2021-	All members	To be further developed (concept for now)	By MOFALI



Mongolian project proposals to GTI since 2018 and their current status

Project Name	Sector	Timeframe	Key Partners	Status	Proposed Party/Note
Improving Cross-border Labour Movement in the Greater Tumen Region	LCC	2021-2022	All members	Under discussion	By Dornod province
System dynamic analysis on economic advantages of GTI countries	RIN	2021	All members	Under development (merge with other proposal)	By ISS To be merged with ROK proposal "Joint Research on Enhancing the Regional Cooperation of the Greater Tumen Region (GTR) in Finance Sector"



Mongolian project proposals to GTI since 2018 and their current status

Project Name	Sector	Timeframe	Key Partners	Status	Proposed Party/Note
Study of a new potential railway route in the Great Tumen region	Transport/logistics	2021	All members	Under discussion	By Ministry of Road and Transport Development of Mongolia
Capacity Building for Winter Greenhouses in the Khangai Region	NEA Business Association	2021-2022	All members	Under discussion	By MNCCI branch office in Bayankhongor aimag
Export capacity development of meat producers in Eastern region of Mongolia	LCC	2021-2022	All members	Under discussion	By Sukhbaatar province



Challenges of Mongolian project proposals

- Not specific respectively focused enough
- Failing to address concepts regarding issues that all member countries want to solve
- Lacking to highlight joint benefits in the region involving all member countries
- Too big in scope (exceeds financing capacity/budget of members)
- Do not secure funding resource within Mongolia





SRECA Support



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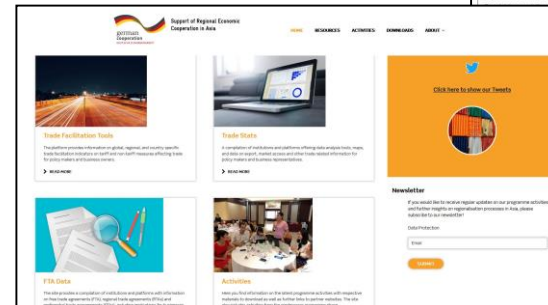
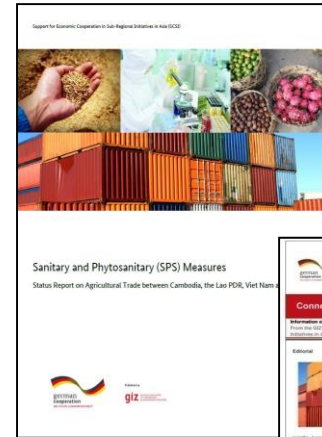
SRECA Support

- Funding online/offline training series and follow-ups/coaching sessions on “GTI Project proposal writing” together with Applicatio Training Agency
- Supporting review and comments of the project proposals based on requests
- Supporting submission of the project proposals to GTI related Boards/Committees
- Technical support and some funding for Mongolian side if projects are implemented.



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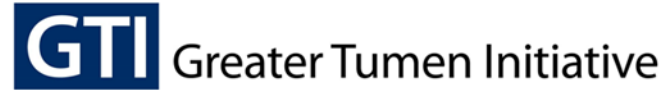
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