



Port Cooperation for Regional Development: European Experiences

Port Cooperation and Development Symposium

China-ASEAN EXPO

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**german
cooperation**

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GIZ Support for Economic Cooperation in Sub-Regional Initiatives in Asia (SCSI) Programme

Commissioned by

- German Federal Ministry for Economic Cooperation and Development (BMZ)

Countries

- PR China, Mongolia, Cambodia, Lao PDR, Viet Nam

Overall Term

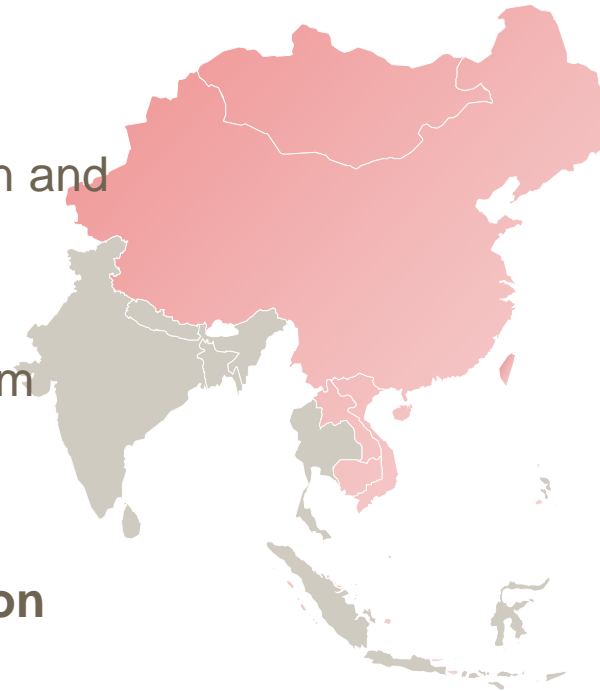
- 2015 - 2019

GIZ Support for China-ASEAN maritime cooperation

- since 2011

Further Information

- www.connecting-asia.org





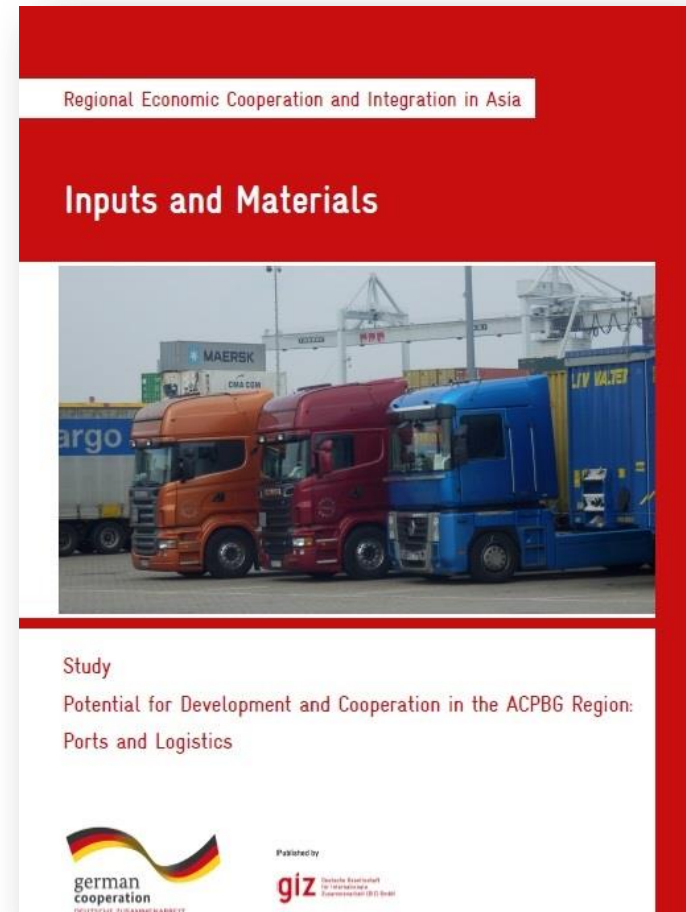
SCSI Support for Port Cooperation

Potential for Development and Cooperation in the ACPBG Region: A Study on Ports and Logistics

- Cargo transport and cooperation models in the region
- Market and competition analysis of selected ports
- Proposals on new cooperation
- Suggestion of Roadmaps
- Estimated welfare effects of maritime cooperation

Digital copy available:

<http://connecting-asia.org/wp-content/uploads/2015/12/Potential-for-Development-and-Cooperation-in-the-ACPBG-Region-Ports-and-Logistics.pdf>





Main Actors, Governance and Forms of Port Cooperation I

Main Actors

- **Port Authority**
 - public or private body (mostly local or regional government)
 - either owner or landlord
 - responsible for construction, maintenance and administration
- **Port Terminal Operator**
 - global, regional or local company
 - responsible for ship-to-shore and shore-to-hinterland transport as well as cargo handling and storage

Infobox

- **87%** of surveyed port authorities in Europe remain mainly publicly **state owned** or to a lesser extent municipality owned.
- **74%** of main port services such as cargo handling ship-to-shore services are in the hands of **private** operators

(European Sea Ports Organisation (ESPO), 2016)

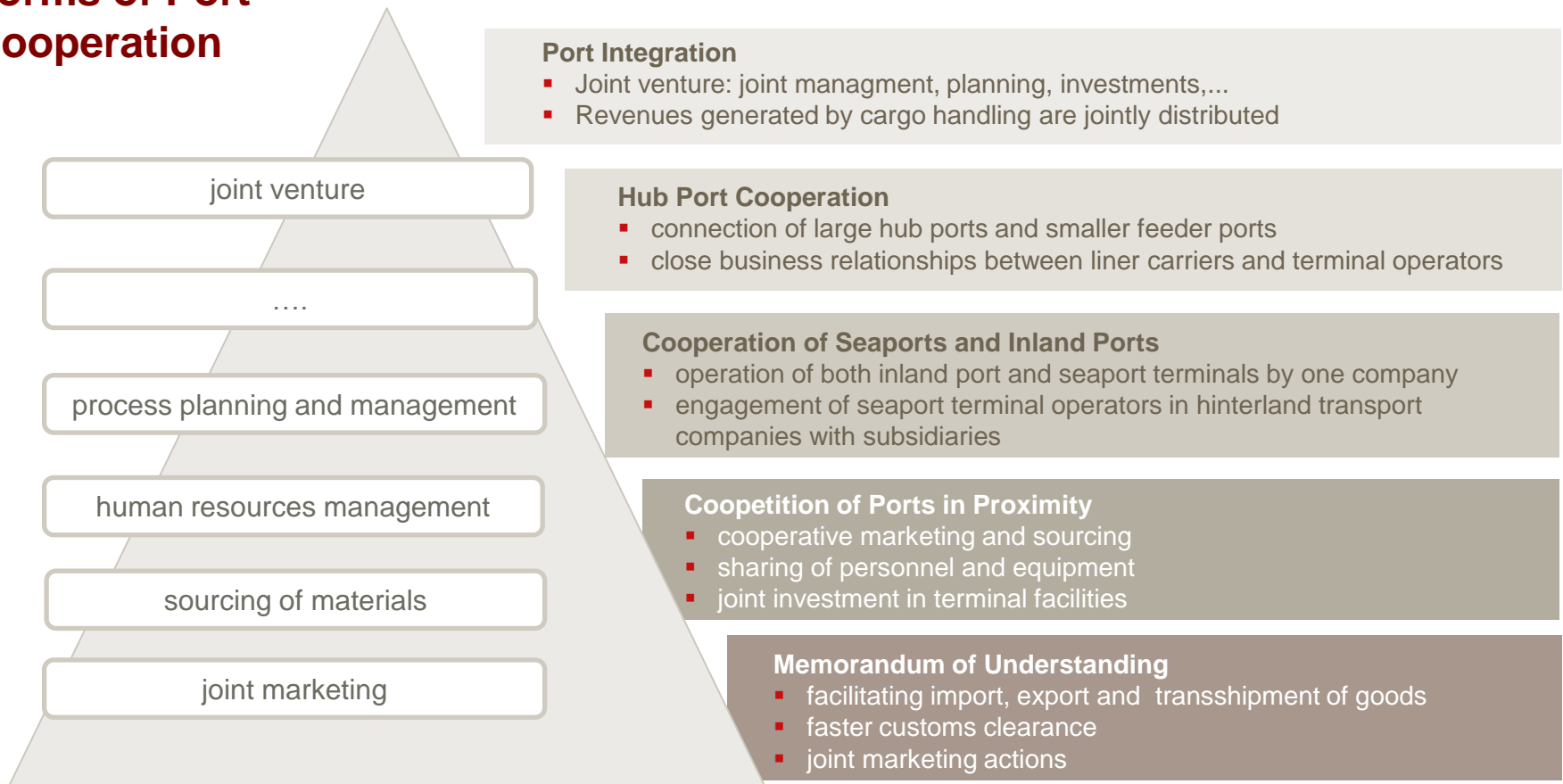
Types of Governance

- Public Service Port
- Tool Port
- **Landlord Port** (most common in Europe)
- Corporate Port
- Private Service Port



Main Actors, Governance and Forms of Port Cooperation II

Forms of Port Cooperation





Best Practice of Port Cooperation in Europe: Copenhagen Malmö Port (CMP)

Key Facts

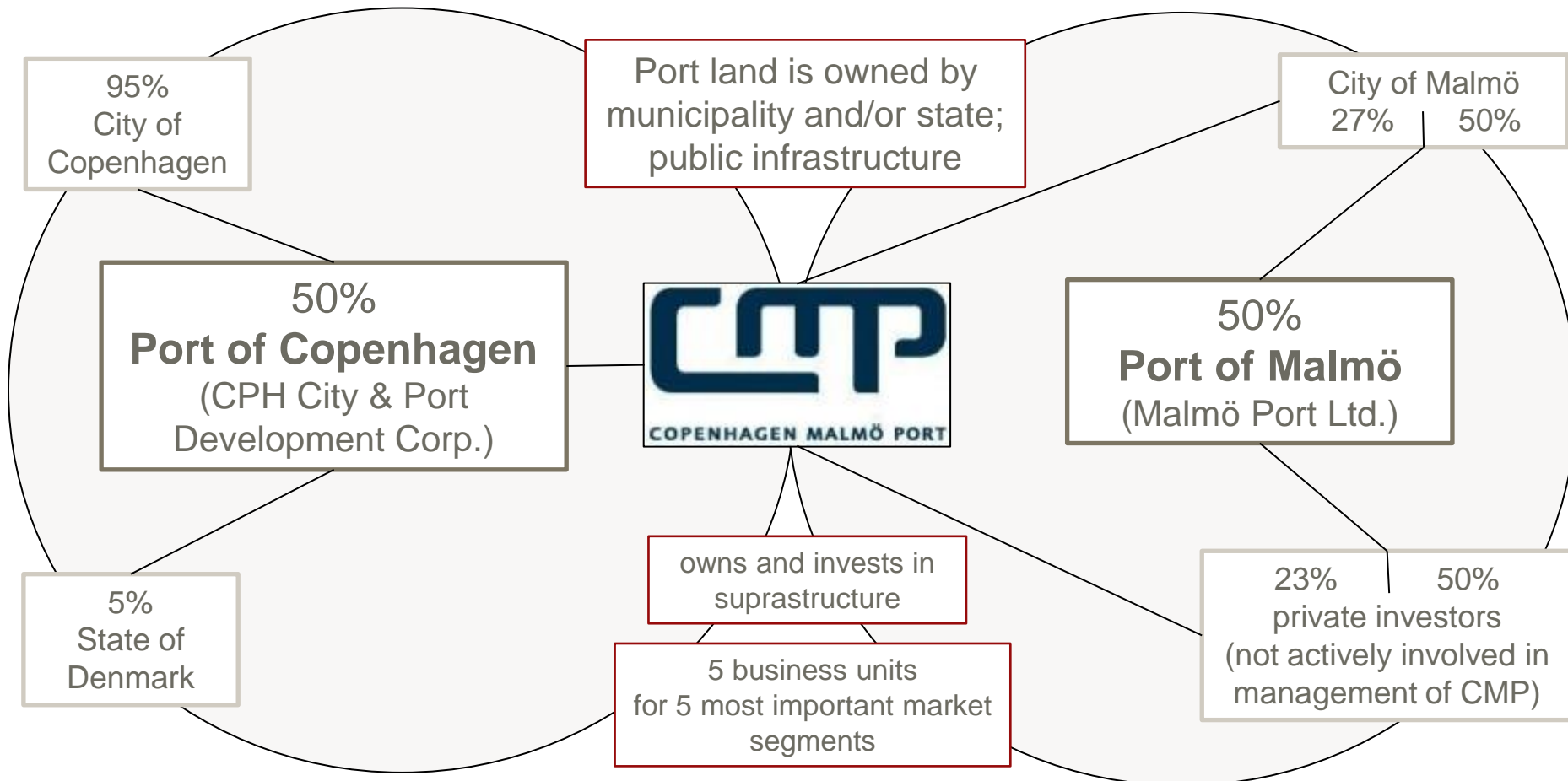
- Malmö, Sweden
- Copenhagen, Denmark
- 2001: Joint Venture: Copenhagen Malmö Port (CMP), registered in Sweden, headquartered in CPH
- located in the heart of the Öresund Region, gateway to Baltic Sea Region with more than 100 mio. consumers
- Copenhagen: focus on imports and tourism
- Malmö: focus on tri-modal transit node for ro/ro and container transport
- today major port in the Oresund Region handling a wide range of cargoes



Source: Baltic Ports Organization.



Best Practice of Port Cooperation in Europe: Copenhagen Malmö Port (CMP)



Further information: <http://www.cmpport.com/>



Key Takeaways for maritime cooperation China - ASEAN

Synergies of Port Cooperation

- Increase of competitiveness of individual ports in joint effort
 - cost reduction for CMP was 10-12% in the first three years
- Potential to manage investments in public and private infrastructure and suprastructure in parallel
 - mitigation of investment risks, no double investments
- Avoidance of port overcapacities and redundancies
- Pooling of production resources
 - capital, land space, personnel, buildings, know-how, IT infrastructure
- Stronger position in negotiation with other actors in the supply chain
- Increasing attractiveness of ports in supply chains for new port businesses and for local, regional, and national community



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Support for Economic Cooperation in Sub-regional Initiatives in Asia
Programme

Beijing Office:

Tayuan Diplomatic Office Building

14 Liangmahe South Street

100600 Beijing, PR China

T +86 10 8532 5344

F +86 10 8532 5744

E scsi-asia@giz.de

I www.giz.de

I www.connecting-asia.org

Responsible

Magnus C. M. Brod

Author(s)

Magnus C. M. Brod
Kim Vender

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Thank you for your attention!

